

sage PASTEL accounting

Evolution Mobile

Sage Pastel has responded to SMEs' requirement for an easy way of accessing and sending information on-the-fly. Handheld devices, such as cell phones or PDA's, can now integrate directly with Pastel Evolution by means of a newly developed **Mobile Module**. Sales representatives specifically need this functionality to, for example, gain instant access to customer information from the customer's premises. The added ability to view inventory levels or place an order while visiting the customer ensures that optimal service levels are being met.

Once an order is placed remotely via the handheld device, the system ensures data capturers back at the office are automatically notified via email. This ensures all orders can be tracked via the standard Order Entry module.

The system's reporting capabilities will give managers an at-a-glance view of sales personnel activities. The Management Report, for example, can inform managers of whether a representative has logged into the system or might be between customers.



Sales representatives spend most of their time on the road. By providing them with remote access to information that has been typically 'office bound', a number of benefits emerge:

- Improved delivery times;
- Improved efficiency in capturing customer orders;
- Assisting customers on buying the right products;
- Increased sales productivity;
- Maintaining a professional image in an already competitive environment.

The Mobile Module allows for the following functionality to be accessed:

- **Customer lookups and enquiries**
 - View the last 10 transactions of a customer
 - View incidents against a customer
 - View last payment details
- **Inventory enquiries by Stock Code, Group or Warehouse**
 - View pricing
 - View warehouse stocks
- **Outstanding Sales Orders**
- **Capturing of Sales Orders**
- **Automatic email of orders to customers**

Requirements

- Pastel Evolution Version 3.11.
- Microsoft Internet Information Systems (IIS 5+).
- Any cell phone or PDA that supports HTML web browsing.
- GPRS or 3G

CONTACT US

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